

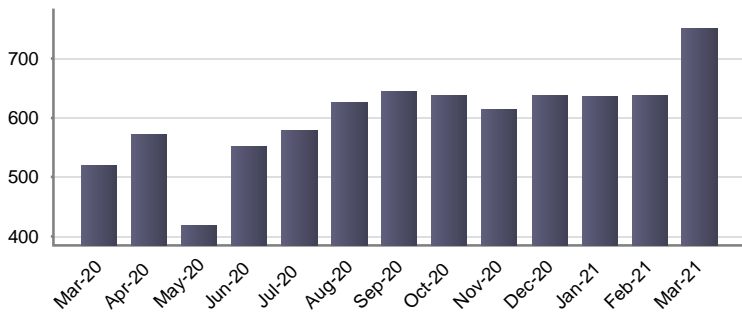
Monterey County Market Report

	MED. SALES PRICE	CLOSED SALES	AVG. DOM	% OLP REC'D	% LP REC'D	MO. TO SELL
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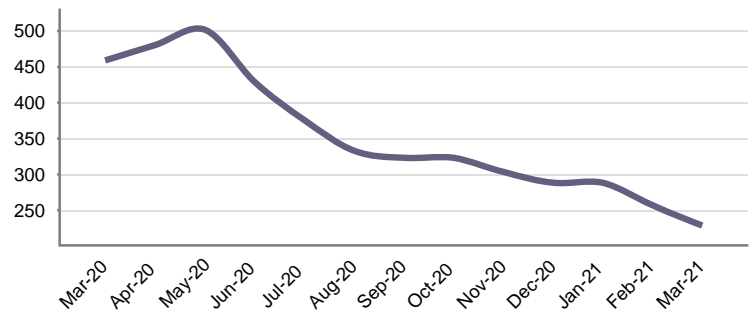
MAR 2021	\$950K	213	39	99%	100%	2.3
MAR 2020	\$675K	184	65	96%	98%	4.1

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG DOM	SQ.FT.	AVG. \$ SQ.FT.	LOT SQ.FT.
Top	54	\$2,950,000	19	57	3,211	\$1,140	96,740
Second	53	\$1,260,000	22	42	1,963	\$655	56,997
Third	53	\$780,000	11	21	1,856	\$429	37,827
Bottom	53	\$544,024	9	35	1,378	\$397	5,483

AVG. \$ PER SQ. FT. - 12 MONTHS



ACTIVE INVENTORY - 12 MONTHS



MED LIST PRICE & MED SALE PRICE VS. AVG DOM - ROLLING 24 MONTHS

