

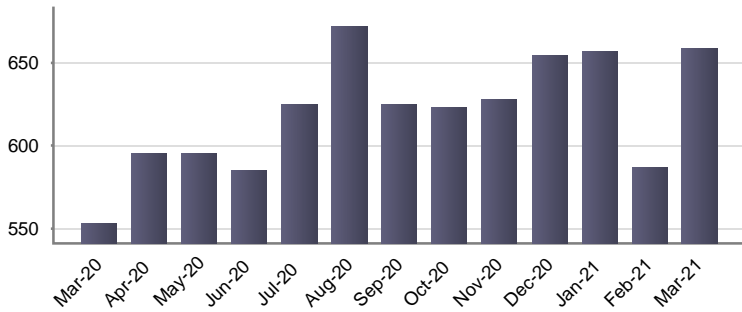
Santa Cruz County Market Report

	MED. SALES PRICE	CLOSED SALES	AVG. DOM	% OLP REC'D	% LP REC'D	MO. TO SELL
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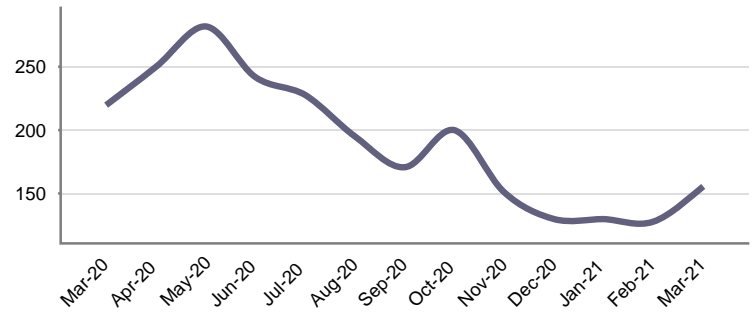
MAR 2021	\$1.10M	149	42	104%	105%	2.0
MAR 2020	\$925K	103	48	100%	101%	3.4

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG DOM	SQ.FT.	AVG. \$ SQ.FT.	LOT SQ.FT.
Top	38	\$1,912,500	8	51	2,768	\$783	56,168
Second	37	\$1,298,000	12	35	2,091	\$622	85,072
Third	37	\$915,000	12	29	1,608	\$576	45,516
Bottom	37	\$637,000	9	54	1,109	\$533	29,820

AVG. \$ PER SQ. FT. - 12 MONTHS



ACTIVE INVENTORY - 12 MONTHS



MED LIST PRICE & MED SALE PRICE VS. AVG DOM - ROLLING 24 MONTHS

